

**M3 Marine Valuations Pte Ltd**

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Capt. Michael A. N. Meade AFNI

PROFILE / CAREER SUMMARY

A commercially focused Senior Manager combining expert knowledge, operational, technical and commercial management along with strong business development and project management skills, in the International Marine and Offshore sector.



PERSONAL DETAILS

Name: Michael A. N. Meade AFNI
DOB: 25th December 1960
Nationality: British / Singapore PR
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KEY QUALIFICATION (S)

- ✓ Management Training- INSEAD (Swire tailored programme)
- ✓ Class 1 Master Mariner Deck Officers Certificate of Competency
- ✓ HND Nautical Science
- ✓ Dynamic Positioning Operators Certificate- Unlimited
- ✓ OVID Accredited

PROFESSIONAL AFFILIATIONS

- ✓ Member of the Institute of Chartered Shipbrokers
- ✓ Associate Fellow of the Nautical Institute
- ✓ Chairman of Singapore Shipping Association (SSA) Offshore Training, Development and Education Sub-Committee for 2013/2015
- ✓ Chairman of Singapore Shipping Association (SSA) Offshore Services Committee for 2015/2019
- ✓ Asia Pacific Representative on the IMCA Marine Division Management Committee
- ✓ Vice President of Marine Offshore Oil and Gas (MOOGAS)

PROFESSIONAL EXPERIENCE

Chief Executive Officer

Jul 2005 – Present: M3 Marine Group Pte Ltd

- Extensive involvement in the Charter Brokerage of all types of OSVs with a slant towards Subsea, Service sector and Accommodation vessels.
- Extensive involvement in Newbuilding and Sale and Purchase brokerage transactions representing both buyers and sellers.
- Specification, shipyard discussions, negotiations and finance arrangements for a number of offshore vessels, in the main, DP2 support vessels (Subsea, Accommodation and AHTS).
- Extensive involvement in both the technical / operational and commercial expertise required in the initial conceptualization and gradual development of the Compact Semi-Submersible – a state of the art well intervention vessel concept.
- Undertaken all manner of assurance consultancy for an Oil Major in Sakhalin, Azerbaijan and Indonesia.
- Extensive involvement in vessel valuations, forecasts and market trends analysis, commercial / corporate due diligence, expert witness / opinion for legal and insurance claims support, vessel suitability studies and a wide range of Newbuild and DP consultancy matters.
- Accredited OVID inspector.
- Active and frequent contributor in trade conferences as speaker, panellist, moderator and session chairman. Conferences / events (2015):
 - 7th Annual Offshore Support Vessels, Panel Discussion: “Where will the Future Growth Come from for OSV Operators”
 - IMCA Indonesia Briefing Summary, Topic: How M3 Utilises IMCA Marine Guidance for its business
 - Asian Offshore Subsea Journal Conference, Panel Discussion: “Country-Specific Finance Challenges and Opportunities
 - Sea Asia2015, Panel Discussion: “Discussing the impact of the falling Oil Price on Offshore”

1997 – 2005: Seacor Holdings Inc

Vice President

2005 -Asia Pacific, based Singapore

- Holding regional responsibility (Middle East, India, South East Asia, Australasia and Sakhalin).
- 22 strong team, including General Manager in Sakhalin, Fleet management in Singapore and a newbuilding programme. Plus circa 200 Officers and Crew on direct payroll.
- Full P&L responsibility for a divers Fleet across region (14 vessels). Turnover circa \$25M which excluded gains from vessel sales (average \$5-\$15M per annum)
- Established a commercial JV in Sakhalin Russia along with changing of structure and inherited partners. Revenue \$5M.

- Established a commercial JV in Brunei which included Company setup, JV negotiations, and successful award of 2 x 5 year contracts with vessels built in China and financed by banks in Singapore. Negotiated bank loan and shipyard contract.
- Responsible for business development in Asia including non-core business and other SEACOR business lines.
- Undertook Global marketing initiative to produce Corporate and Fleet marketing materials and company brochure.

General Manager

2001 – 2005: Seacor Marine (Asia) Pte Ltd

- Based Singapore – Turnover US\$20-25M excluding vessel sales. Managed all aspects of local business conducted through the Singapore operation with responsibility for sales, operations and finance and to develop vessel sales through Asia / Middle East and Caspian.
- Negotiated and concluded vessel sales in Vietnam to a Petro Vietnam subsidiary of 3 state of the art AHTS vessels against fierce regional competition.

International Marketing Manager

2000 – 2001: Seacor (Houston), USA

- Head office posting to develop relationships with Oil Companies in Houston with respect to International business.
- Gained responsibility for Mexican joint Venture (SEACOR's largest JV) with a mixed fleet of 30 vessels.

General Manager

1997 – 2000: Seacor Marine (Middle East), UAE

- Setup Free zone establishment and conducted business development, vessel sales and operated ventures in Egypt, India and the Caspian.

Director and General Manager

1996: Hydrolink, based Sharjah, UAE

- Acquired a share in local engineering business with a view to implementing a growth in the Arabian Gulf and the Caspian.

1981 – 1996: Swire Pacific Ship Management

General Manager

1993 – 1996: Swire Pacific Offshore (Dubai) LLC, based Dubai, UAE

- Promoted to take over operation and fleet (at its peak 20 vessels) with area of operations Egypt, Arabian Gulf and India.
- Setup asset owning joint ventures in Dubai, UAE and Doha, Qatar – winning multi-year contracts with Company owned assets.

- Setup Tripartite JV in Egypt along with a 'Competitor' and a reputable family. Sold into JV six vessels and put all vessels onto long term contracts in Egypt. Undertook a complete indigenization policy.

General Manager 1991 – 1993: Swire Bahagia (B) Sdn Bhd, based Kuala Belait Brunei

- Bid and was awarded the largest contract the Company (SPO) had ever held.
- Essentially ran topside maintenance for Brunei Shell Petroleum with a multinational, multi-disciplined work force of circa 400 people, plus had a range of Company assets on charter.
- Full P&L responsibility including working directly with Shell higher management on maintenance strategy and philosophy including major shutdown planning.
- Grew contract from the B\$ 70M awarded to over \$100M.

Project Manager 1989 – 1991: Swire Pacific Offshore seconded to McDermott Int'l Dubai

- Managed a two year contract which involved the charter of a Dynamically Positioned Crane – work ship to McDermott and worked closely with Client on bids and execution in the Arabian Gulf and India. This included managing the project through the first Gulf war.

Relief Project Manager 1988: Swire Pacific Offshore, Miri, Malaysia and Kuala Belait Brunei

- First management role after seagoing career.

Junior Officer to Master 1981 – 1988: Swire Pacific

- Having gained Unlimited Master Mariner and Dynamic Positioning Certificates, served onboard conventional cargo vessels with China Navigation Company and Offshore vessels with SPO.
- Culminated in serving as Master onboard Dynamically Positioned Dive Support Vessels in Brazil, Mexico, Africa and Asia.

1978 – 1981: Ocean Fleets Ltd

- British merchant marine shipping group – completed 4 year apprenticeship, achieving Class 3 Deck Officer Certificate of Competency, enabling practice at sea as an Officer.

REFEREES

Available upon request.